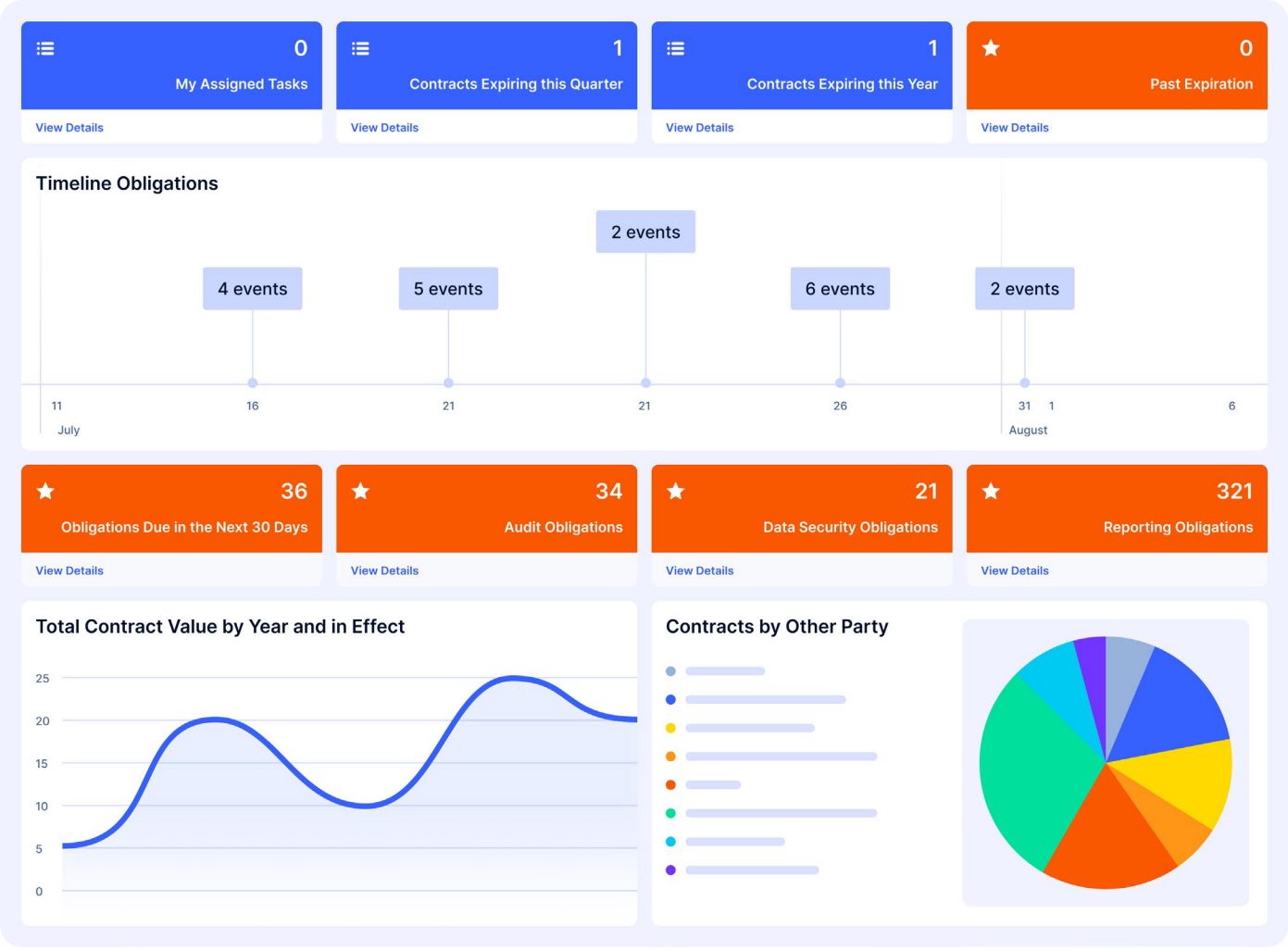
Onit

EBOOK

Onit Unity

AI-Native Legal Ops Starts Here



Artificial intelligence (AI) is revolutionizing business operations across industries, and the legal landscape is no exception. Corporations are leveraging AI to enhance decision-making, automate routine legal tasks, and mitigate risk in unprecedented ways. From predictive analytics that forecast litigation outcomes to AI-native contract review that accelerates deal cycles, legal teams are experiencing a paradigm shift in efficiency and accuracy.

According to the **Association of Corporate Counsel's 2025 Chief Legal Officers Survey**, **35% of CLOs globally identified operational efficiency as their department's top strategic initiative** for the next year. Legal teams are expected to do more with less—all while managing increasing regulatory complexity and cost pressures.

To meet these evolving demands, Unity—the AI-native legal operations solution by Onit—delivers a fully integrated solution that streamlines enterprise legal workflows, contract management, vendor oversight, and data-driven decision-making.

Trusted

With over 3,000 customers and the support of 15 global partners, Onit is redefining legal operations. **Unity eliminates inefficiencies by consolidating legal spend, matter management, contract lifecycle management (CLM), compliance, and risk mitigation into a single, seamless ecosystem.** This is how legal teams take control, optimize processes, and scale with confidence.

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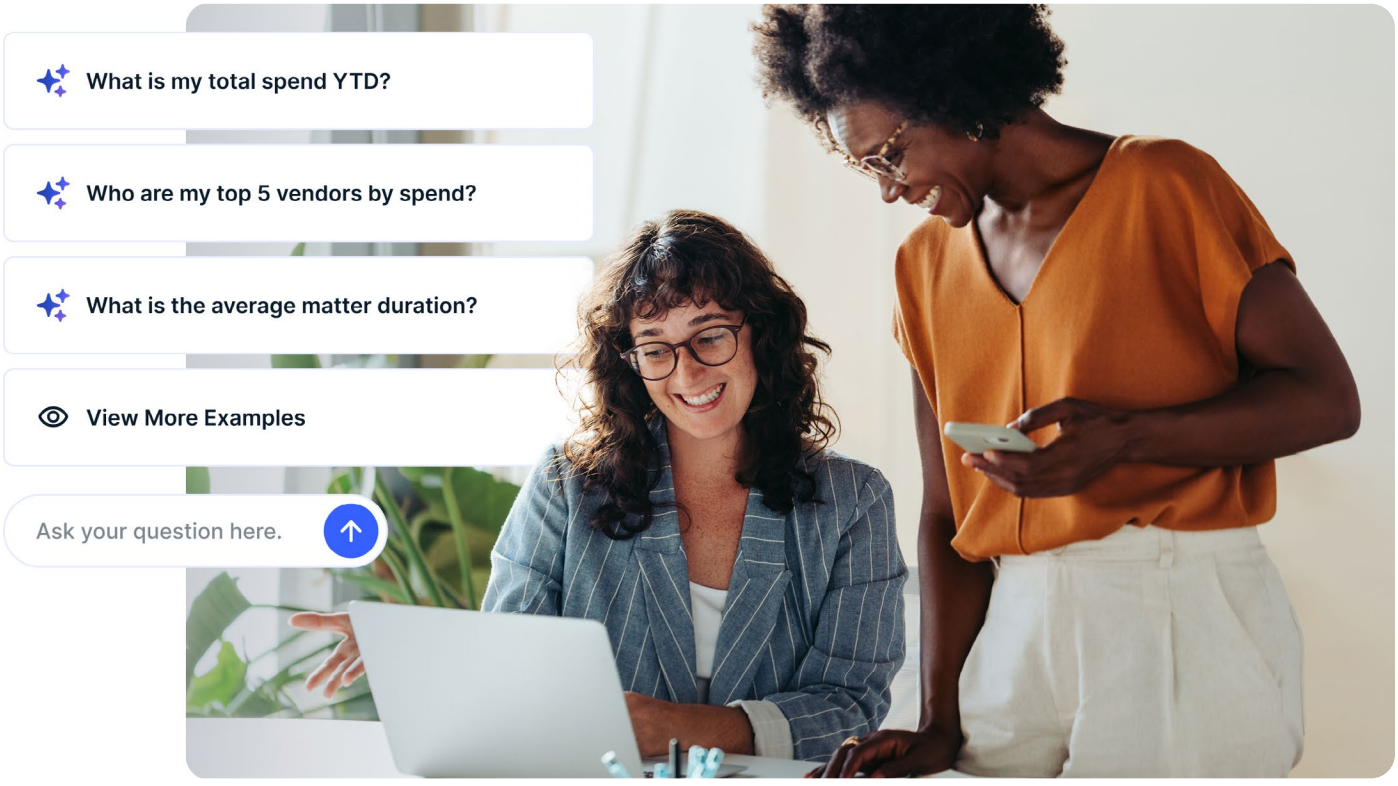


Chapter

01

The need for a unified legal ops solution

Today's legal teams juggle a sprawling network of external service providers. Large corporate legal departments work with a median of **122 external vendors, including law firms and alternative legal service providers. Managing them effectively is an ongoing battle of cost control, compliance, and operational oversight.**

79% **of legal professionals learn**

The contract management process further amplifies these challenges. **A significant portion of legal professionals, 79%,** report learning how to redline contracts through on-the-job experience, highlighting a lack of standardized training and potential inconsistencies in contract review practices. (**"7 Commercial Contract Redlining Best Practices Based on Real Data", LinkedIn Poll**).

26% **of time spent on legal ops**

Budget constraints add another layer of complexity. Legal department operations professionals dedicate approximately **26% of their time to activities** related to cost savings, efficiency, and vendor management. (**"Key Findings from the 14th Annual Law Department Operations Survey", Deloitte, 2022**)

The reliance on multiple, disparate systems exacerbates these issues, leading to inefficiencies and increased risk. To address these multifaceted challenges, a unified, AI-native legal operations solution like Unity is essential. By centralizing vendor management, automating contract workflows, and providing data-driven insights, Unity empowers legal teams to enhance efficiency, ensure consistency, automate legal busywork, leverage data for better decision-making and effectively manage resources within a single, cohesive ecosystem.

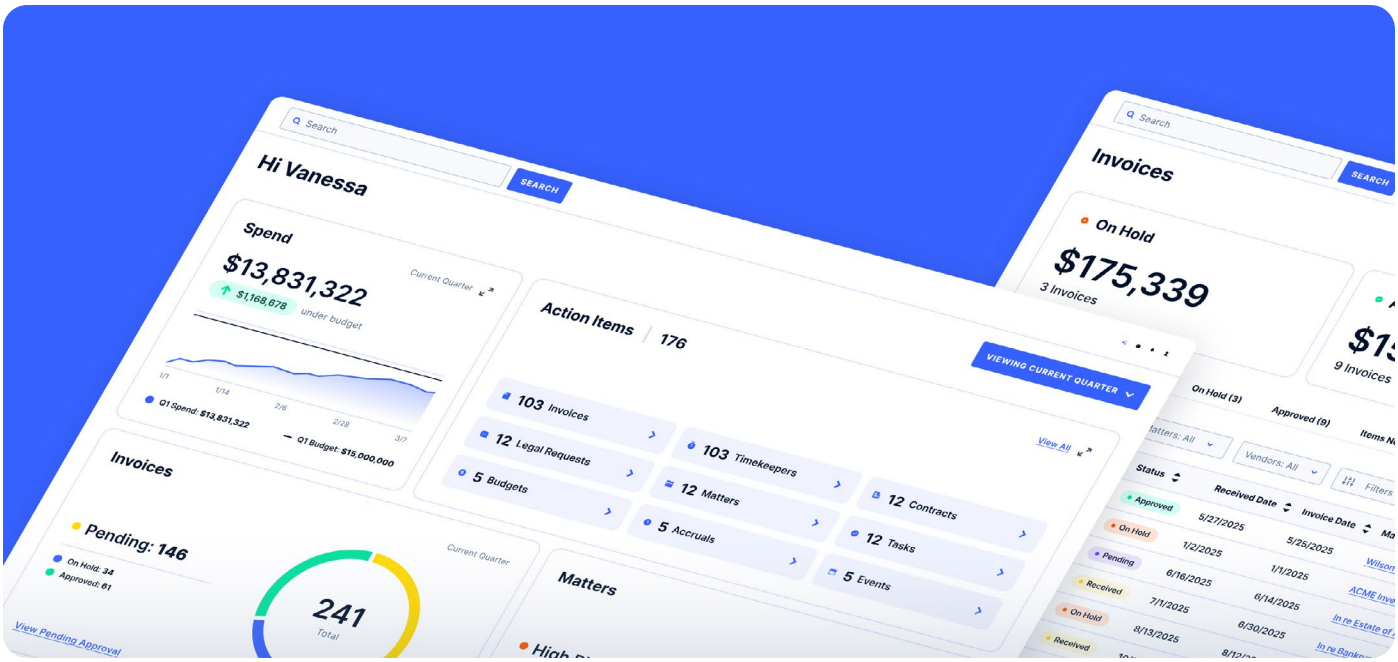
Chapter

02

The power of an AI-native foundation

Unlike other solutions, Unity is built on an AI-native foundation. This means AI is not an afterthought—it's embedded in the core of every function. Whether it's automating contract reviews, predicting legal spend, or streamlining approvals, Unity's AI capabilities help legal professionals move faster and with greater accuracy.

With a modern, intuitive UI, Unity provides an unparalleled user experience. Legal teams can effortlessly access real-time insights, track key legal metrics, and optimize workflows—all within a single, intelligent solution. No more switching between disconnected systems. No more wasted time on repetitive manual tasks.



What Unity delivers

Unity is more than a software upgrade—it's a transformational approach to legal operations.

Chapter

03

By consolidating enterprise legal management, contract lifecycle management, and workflows into one seamless ecosystem, Unity enables legal professionals to:

- **Eliminate inefficiencies** – Automate tasks, streamline workflows, and reduce manual efforts.
- **Gain complete visibility** – Leverage data-driven insights to make informed decisions.
- **Enhance compliance** – Maintain full control over contracts, vendors, and legal spend.
- **Scale effortlessly** – Adapt to business needs with a flexible, configurable solution.

Unity's core offerings include:

Enterprise Legal Management

SimpleLegal **BusyLamp** **CounselGo** **OnitX**

End-to-end legal spend tracking, matter management, and compliance oversight. Options include:

- ELM Standard
- ELM Professional
- ELM Enterprise (includes dedicated account management, premium support)
- Billing Point

ELM

Contract Lifecycle Management

SecureDocs **AxDraft** **ContractWorks** **Lifecycle Management**

Streamlined contract workflows, automated approvals, and compliance monitoring. Options include:

- CLM Standard
- CLM Professional
- CLM Enterprise

CLM

Workflow App Studio

WorkFlows

Customizable automation to optimize legal operations.

Workflow App Studio

AI Agent Studio

Review AI

AI-powered analytics and automation to drive smarter decisions.

AI Agent Studio

Chapter

04

The future of legal operations with Unity

Unity is not just a new solution—it's the next step in the evolution of legal operations. Onit's strategic acquisitions—including SimpleLegal, ContractWorks, BusyLamp, and SecureDocs—have strengthened Unity's capabilities. These solutions are not being replaced; they are becoming more integrated and powerful within Unity's ecosystem.

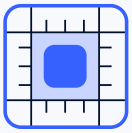
Legal professionals no longer have to choose between fragmented point solutions or bloated legacy systems. **Unity provides a single, intelligent solution that adapts to the needs of each organization**—whether they require a fast, out-of-the-box **ELM solution, a configurable CLM experience, or a seamless combination of both.**

As legal teams scale, **Unity ensures they stay compliant with international regulations, manage cross-border legal operations seamlessly, and standardize workflows across global business units.**

With Unity, legal teams can:

Expand operations with confidence while maintaining efficiency and visibility.

Remove friction from legal workflows to enhance speed and productivity.



Leverage AI-native insights to proactively manage risk and drive business impact.

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Conclusion

Legal professionals are under growing pressure to optimize operations, control costs, and work smarter.

Unity, powered by Onit, delivers the AI-native intelligence, seamless integration, and complete control modern legal teams need.

No silos. No friction. Just a powerful, scalable solution designed to meet the evolving needs of legal operations.

About Onit

Onit is the leading provider of workflow solutions for enterprise legal management (ELM) and contract lifecycle management (CLM). Onit's comprehensive product portfolio customizes AI-native workflows for managing matters, spend, vendors, and contracts.

Contact

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SEE UNITY IN ACTION